



Why are you ready to sell?

- Job
- Outgrown old space
- Needs renovating
- Other

What month is it? _____

What is the current interest rate? _____ %

What are the market conditions?

Are there many homes for sale in your immediate area?

- Yes
- No

What are homes in your future neighbourhood selling for? \$_____ to \$_____

Are there many homes for sale in the area(s) you would like to move into?

- Yes
- No

What are homes in your future neighbourhood selling for? \$_____ to \$_____

Closing costs? \$_____

Lawyers' fees \$_____

Unpaid taxes \$_____

Mortgage discharge fees \$_____

Sales commissions (6%) \$_____

Moving costs \$_____

Total closing costs \$_____