



Why are you ready to sell?

- Job
- Outgrown old space
- Needs renovating
- Other

What month is it? \_\_\_\_\_

What is the current interest rate? \_\_\_\_\_ %

What are the market conditions?

\_\_\_\_\_

Are there many homes for sale in your immediate area?

- Yes
- No

What are homes in your future neighbourhood selling for? \$\_\_\_\_\_ to \$\_\_\_\_\_

Are there many homes for sale in the area(s) you would like to move into?

- Yes
- No

What are homes in your future neighbourhood selling for? \$\_\_\_\_\_ to \$\_\_\_\_\_

Closing costs? \$\_\_\_\_\_

Lawyers' fees \$\_\_\_\_\_

Unpaid taxes \$\_\_\_\_\_

Mortgage discharge fees \$\_\_\_\_\_

Sales commissions (6%) \$\_\_\_\_\_

Moving costs \$\_\_\_\_\_

**Total closing costs** \$\_\_\_\_\_